# **GOVERNORS ISLAND ALLIANCE, INC.**dba The Friends of Governors Island

Financial Statements with Independent Auditor's Report

June 30, 2021 and 2020

GALLEROS ROBINSON
CERTIFIED PUBLIC ACCOUNTANTS, LLP

## JUNE 30, 2021 AND 2020

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Governors Island Alliance, Inc. dba The Friends of Governors Island

We have audited the accompanying financial statements of Governors Island Alliance, Inc. dba The Friends of Governors Island (the "Friends"), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the year ended June 30, 2021 and for the six-month period ended June 30, 2020, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Governors Island Alliance, Inc. dba The Friends of Governors Island as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the year ended June 30, 2021 and for the six-month period ended June 30, 2020, in accordance with accounting principles generally accepted in the United States of America.

Galleros Robinson CPAs, LLP

New York, New York June 22, 2022

## STATEMENTS OF FINANCIAL POSITION

**JUNE 30, 2021 AND 2020** 

	2021		2020		
ASSETS					
Cash and cash equivalents Contributions and grants receivable Prepaid and other expenses Property and equipment, net	\$	763,251 135,849 15,412 22,394	\$	907,999 318,626 16,505 42,491	
Total Assets	<u>\$</u>	936,906	<u>\$</u>	1,285,621	
LIABILITIES AND NET ASSETS					
Liabilities					
Accrued expenses	\$	163,926	\$	138,126	
Refundable advances		-		141,190	
Deferred revenue		<u>57,233</u>			
Total Liabilities		221,159		279,316	
Commitments					
Net Assets					
Without donor restrictions		200 747		470 600	
General Board-designated		290,747 350,000		173,683 450,000	
Total net assets without donor restrictions		640,747		623,683	
With donor restrictions		75,000		382,622	
Total Net Assets		715,747		1,006,305	
Total Liabilities and Net Assets	\$	936,906	\$	1,285,621	

### **STATEMENTS OF ACTIVITIES**

## FOR THE YEAR ENDED JUNE 30, 2021 AND THE SIX-MONTH PERIOD ENDED JUNE 30, 2020

	2021			2020				
	Without Donor	With Donor	_	Without Donor	With Donor			
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total		
SUPPORT AND REVENUE								
Contributions and grants	\$ 1,254,698	\$ 16,500	\$ 1,271,198	\$ 488,773	\$ 460,000	\$ 948,773		
Welcome Center sales and other income	11,077	-	11,077	506	-	506		
Donated rent and services	15,800	-	15,800	7,900	-	7,900		
Net assets released from restrictions	324,122	(324,122)		240,673	(240,673)			
Total Support and Revenue	1,605,697	(307,622)	1,298,075	737,852	219,327	957,179		
EXPENSES								
Program services	1,097,855	-	1,097,855	703,027	-	703,027		
Management and general	218,043	-	218,043	103,754	-	103,754		
Fundraising	272,735		272,735	149,625	<del>_</del>	149,625		
Total Expenses	1,588,633		1,588,633	956,406		956,406		
CHANGE IN NET ASSETS	17,064	(307,622)	(290,558)	(218,554)	219,327	773		
NET ASSETS, BEGINNING OF PERIOD	623,683	382,622	1,006,305	842,237	163,295	1,005,532		
NET ASSETS, END OF PERIOD	\$ 640,747	\$ 75,000	\$ 715,747	\$ 623,683	\$ 382,622	\$ 1,006,305		

#### STATEMENTS OF FUNCTIONAL EXPENSES

#### FOR THE YEAR ENDED JUNE 30, 2021 AND THE SIX-MONTH PERIOD ENDED JUNE 30, 2020

		202	21			20	20	
	Program	Management	Cun duninin a	Total	Program	Management	F dualain a	Total
	Services	and General	Fundraising	Total	Services	and General	Fundraising	Total
Salaries	\$ 257,316	\$ 99,944	\$ 205,020	\$ 562,280	\$ 192,885	\$ 55,801	\$ 111,715	\$ 360,401
Payroll taxes	21,040	7,587	15,284	43,911	17,957	4,969	9,731	32,657
Employee benefits	<u>85,493</u>	19,069	50,898	155,460	52,720	7,938	23,179	83,837
Total salaries and related costs	363,849	126,600	271,202	761,651	263,562	68,708	144,625	476,895
Program grants	585,000	-	-	585,000	425,000	-	-	425,000
Professional fees	2,074	44,852	=	46,926	618	14,358	5,000	19,976
Occupancy	=	15,800	=	15,800	-	7,900	=	7,900
Meetings and meals	530	1,253	=	1,783	-	454	-	454
Program expenses	102,366	-	-	102,366	-	-	-	-
Office supplies and expenses	2,163	9,727	=	11,890	2,407	8,656	=	11,063
Printing and publications	=	32	1,533	1,565	=	81	=	81
Insurance (non-employee related)	=	5,827	=	5,827	=	814	=	814
Depreciation	20,097	=	=	20,097	10,048	=	-	10,048
Equipment Maintenance & Leasing	15,294	=	=	15,294	=	647	=	647
Other	6,482	13,952	<del>_</del>	20,434	1,392	2,136		3,528
Total Expenses	\$ 1,097,855	\$ 218,043	\$ 272,735	\$ 1,588,633	\$ 703,027	\$ 103,754	\$ 149,625	\$ 956,406

#### STATEMENTS OF CASH FLOWS

## FOR THE YEAR ENDED JUNE 30, 2021 AND THE SIX-MONTH PERIOD ENDED JUNE 30, 2020

	 2021	 2020
CASH FLOWS FROM OPERATING ACTIVITIES  Change in net assets	\$ (290,558)	\$ 773
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	20,097	10,048
Paycheck Protection Program ("PPP") loan forgiveness Changes in operating assets and liabilities:	(282,290)	-
Contributions receivable	182,777	(210,666)
Prepaid and other expenses	1,093	237
Accrued expenses	25,800	130,716
Deferred revenue	 57,233	 
Net Cash Used in Operating Activities	 (285,848)	 (68,892)
CASH FLOWS FROM FINANCING ACTIVITIES PPP loan proceeds	 141,100	 141,190
Net Cash Provided by Financing Activities	 141,100	 141,190
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(144,748)	72,298
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	907,999	 835,701
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 763,251	\$ 907,999

### SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

No taxes or interest were paid during the year ended June 30, 2021 and the six-month period ended June 30, 2020.

#### NOTES TO FINANCIAL STATEMENTS

## FOR THE YEAR ENDED JUNE 30, 2021 AND THE SIX-MONTH PERIOD ENDED JUNE 30, 2020

### 1. ORGANIZATION AND TAX STATUS

Governors Island Alliance, Inc. dba The Friends of Governors Island (the "Friends") was founded in 1995 as a project of the Regional Plan Association. The Friends began to operate as an independent entity in September 2014. The Friends is incorporated under the not-for-profit laws of the State of New York and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Friends' principal sources of revenue are from contributions and grants.

The Friends' mission is to support Governors Island, New York by ensuring its continued growth, vitality and accessibility as a vibrant public resource.

Effective January 1, 2020, The Friends changed its fiscal year from January 1 – December 31 to July 1 – June 30. The accompanying financial statements are as of and for the year ended June 30, 2021 and the six-month period ended June 30, 2020.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Basis of Accounting and Presentation

The financial statements of the Friends have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which require the Friends to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions. Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Friends. These net assets may be used at the discretion of the Friends' management and the board of directors.

Net assets with donor restrictions. Net assets subject to stipulations imposed by donors and granters. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Friends or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the combined statements of activities.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **NOTES TO FINANCIAL STATEMENTS**

## FOR THE YEAR ENDED JUNE 30, 2021 AND THE SIX-MONTH PERIOD ENDED JUNE 30, 2020

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

### Cash and Cash Equivalents

The Friends considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

#### Contributions Receivable

The Friends' contributions receivable balance at June 30, 2021 and 2020 does not include an allowance for doubtful accounts. Such estimate is based on management's assessment of the creditworthiness of its contributors, current economic conditions and historical information.

### Property and Equipment

Property and equipment are stated at cost, less accumulated depreciation. Depreciation is provided for utilizing the straight-line basis over the estimated useful lives of the assets. The Friends capitalizes property and equipment equal to or in excess of \$2,500 with a useful life of two years or more, unless such property and equipment are funded by a grantor, and the grantor retains title to the property and equipment.

#### **Contributions**

Contributions are recognized when the donor makes a promise to give to the Friends that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. The value recorded for each contribution is recognized as follows:

Nature of Gift	Value Recognized
Conditional gifts, with or without restriction	
Gifts that depend on the Friends overcoming a donor-imposed barrier to be entitled to the funds	Not recognized until the gift becomes unconditional, <i>i.e.</i> , the donor-imposed barrier is met
Unconditional gifts, with or without restriction	
Received at date of gift - cash and other	
assets	Fair value
Received at date of gift - property, equipment and long-lived assets	Estimated fair value
Expected to be collected within one year	Net realizable value
To be collected in future years	Initially reported at fair value determined using the discounted present value of estimated future cash flows technique

#### **NOTES TO FINANCIAL STATEMENTS**

## FOR THE YEAR ENDED JUNE 30, 2021 AND THE SIX-MONTH PERIOD ENDED JUNE 30, 2020

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### **Contributions - Continued**

In addition to the amount initially recognized, revenue for unconditional gifts to be collected in future years is also recognized each year as the present-value discount is amortized using the level-yield method.

When a donor stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Absent explicit donor stipulations for the period of time that long-lived assets must be held, expirations of restrictions for gifts of land, buildings, equipment and other long-lived assets are reported when those assets are placed in service.

Gifts that are originally restricted by the donor and for which the restriction is met in the same time period are recorded as revenue with donor restrictions and then released from restriction.

Donated rent is recorded based on the estimated value of the space provided.

#### **Contributed Services**

Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and that would typically need to be purchased if not provided by donation are recorded at their fair values in the period received.

#### Functional Allocation of Expenses

The costs of the Friends' activities have been summarized on a functional basis. Accordingly, certain costs have been allocated to the programs and supporting services benefited. Program grants, program expenses, and certain other expenses are directly charged to program expenses. Expenses attributable to more than one functional expense category are allocated by management based on estimated effort.

### **Program Grants**

Grants expense is recognized in the period the grant is approved, provided the grant is not subject to significant future conditions. Conditional grants are recognized as grant expense and as a grant payable in the period in which the grantee meets the terms of the conditions.

#### NOTES TO FINANCIAL STATEMENTS

## FOR THE YEAR ENDED JUNE 30, 2021 AND THE SIX-MONTH PERIOD ENDED JUNE 30, 2020

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

### Accounting for Uncertainty in Income Taxes

The Friends' accounting policy is to provide liabilities for uncertain tax positions when a liability is probable and estimable. Management is not aware of any violation of its tax status as an organization exempt from income taxes, nor of any exposure to unrelated business income tax.

#### Reclassification

Certain items in the financial statements for the period ended June 30, 2020 were reclassified to conform to the 2021 presentation. These reclassifications had no impact on net assets.

### Paycheck Protection Program ("PPP") Loans

For the period ended June 30, 2020 the Friends accounted for the PPP loan as debt. For the year ended June 30, 2021, the loan was accounted for as a conditional grant. The revenue related to the loan forgiveness for both loans was recognized during the year ended June 30, 2021. See Note 7.

### **New Accounting Pronouncements**

#### Accounting for Leases

On February 25, 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-02, *Leases (Topic 842)*, which will require lessees to recognize a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. The standard is effective for nonpublic business entities for fiscal years beginning after December 15, 2021.

The Friends has determined that this ASU will not have a material effect on its financial statements.

#### 3. CONTRIBUTIONS RECEIVABLE

Contributions receivable as of June 30, 2021 and 2020 are all due within one year.

#### NOTES TO FINANCIAL STATEMENTS

## FOR THE YEAR ENDED JUNE 30, 2021 AND THE SIX-MONTH PERIOD ENDED JUNE 30, 2020

### 4. PROPERTY AND EQUIPMENT, NET

Property and equipment, net consisted of the following at June 30, 2021 and 2020:

	Estimated				
_	useful lives	2021			2020
Welcome Centers	5 years	\$	88,154	\$	88,154
Others	5 years		12,332		12,332
			100,486		100,486
Less: Accumulated depreciation			78,092		57,995
		•		•	10.101
		\$	22,394	<u>\$</u>	42,491

#### 5. **COMMITMENTS**

For the periods ended June 30, 2021 and 2020, the Friends was provided office space on Governors Island at no charge. The value of this contributed office space amounted to approximately \$15,800 and \$7,900 for the periods ended June 30, 2021 and 2020, respectively.

#### 6. CONCENTRATIONS

The Friends maintains bank accounts at a financial institution insured by the Federal Deposit Insurance Corporation ("FDIC") for up to \$250,000. From time to time, the total cash balance exceeds the insured amounts. Management believes that credit risk related to the accounts is minimal.

For the 12-month period ended June 30, 2021, approximately 22% of the Friends' support and revenue was received from one government source (see Note 7). For the 6-month period ended June 30, 2020, approximately 54% of the Friends' support and revenue was received from three foundations.

### 7. REVENUE FROM CARES ACT PROGRAMS

Included in contributions and grants are the following items in accordance with Coronavirus Aid, Relief and Economic Security Act (the "Act"):

- PPP loan that was received in April 2020 and forgiven in January 2021 by the U.S. Small Business Administration ("SBA") of \$141,190 plus accrued interest of \$1,040.
- PPP loan that was received in January 2021 and forgiven in November 2021 by the U.S. Small Business Administration ("SBA") of \$141,100 plus accrued interest of \$1,202.

#### **NOTES TO FINANCIAL STATEMENTS**

## FOR THE YEAR ENDED JUNE 30, 2021 AND THE SIX-MONTH PERIOD ENDED JUNE 30, 2020

### 7. REVENUE FROM CARES ACT PROGRAMS - CONTINUED

 Employee Retention Tax Credit ("ERTC") of \$85,277 for the year ended June 30, 2021.

The Friends believed that it met the conditions for revenue recognition under the Act, which is the basis for recording the revenue in these financial statements in accordance with the FASB ASC 958-605.

#### 8. NET ASSETS

The Friends maintains a board-designated operating reserve. The use of this fund is subject to the approval of the Board of Directors.

Net assets with donor restrictions were subject to the following restrictions as of June 30, 2021 and 2020:

	 2021		2020	
Art program (a)	\$ 75,000	\$	160,000	
Time restrictions	-		160,000	
Horticulture program (a)	-		62,500	
Capital	 <u>-</u>		122	
	\$ 75,000	\$	382,622	

<sup>(</sup>a) Also subject to time restrictions.

### 9. VOLUNTEER TIME (UNAUDITED)

The Friends benefit from volunteers who perform activities related to horticultural maintenance, visitor services and event support. As volunteer coordination is a significant component of the Friends' mission and activities, volunteer hours are tracked and valued using rates established by the independent sector.

Volunteer time consisted of the following for the year ended June 30, 2021 and the sixmonth period ended June 30, 2020:

	 2021	2020
Number of volunteers	250	44
Total volunteer hours Independent sector rate	5,130 \$34.59/hr	82 \$31.29/hr
Estimated in-kind value	\$ 177,447	\$ 2,566

These contributed services have not been reflected in these financial statements, as they do not meet the criteria for recognition.

#### **NOTES TO FINANCIAL STATEMENTS**

## FOR THE YEAR ENDED JUNE 30, 2021 AND THE SIX-MONTH PERIOD ENDED JUNE 30, 2020

#### 10. PENSION PLAN

The Friends has a defined contribution 401(k) thrift retirement plan (the "Plan"). The Plan covers all eligible employees and allows for voluntary contributions by Plan participants. Employees are eligible after one year of service, and the Friends contributes 3% of employee compensation. The Friends' total contributions to the Plan for the periods ended June 30, 2021 and 2020 were \$16,374 and \$8,746, respectively.

#### 11. AVAILABLE RESOURCES AND LIQUIDITY

The Friends regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Friends has various sources of liquidity at its disposal, including cash and cash equivalents, and contributions and grants receivables.

The following reflects the Friends' financial assets as of June 30, 2021 and 2020 reduced by amounts not available for general use within one year of the statements of financial position dates because of contractual or donor-imposed restrictions or internal designations.

	2021		2020
Cash and cash equivalents	\$	763,251	\$ 907,999
Contributions and grants receivable		135,849	 318,626
		899,100	1,226,625
Less:			
Donor restricted net assets not available			
within one year		-	(75,000)
Board-designated funds*		(350,000)	 (450,000)
-		(350,000)	(525,000)
Financial assets available to meet cash needs			
for general expenditures within one year	\$	549,100	\$ 701,625

<sup>\*</sup>The internal designations are subject to the Board of Directors' review, and these funds may be made available to fund the Friends' activities at their discretion.

#### 12. RISK AND UNCERTAINTIES

The COVID-19 pandemic remains a rapidly evolving situation. The extent of the impact of COVID-19 on the Friends' economic and financial results will depend on future developments, including the duration and spread of the outbreak. Due to the rapidly changing economic environment, unprecedented market volatility, and other circumstances resulting from the COVID-19 pandemic, the Friends is currently unable to fully determine the extent of COVID-19's impact on its operations in future periods. The Friends' performance in future periods will be heavily influenced by the timing, length, and intensity of the economic recoveries in the United States. The Friends continues to monitor evolving economic and general business conditions and the actual and potential impacts on its financial position and results of operations.

#### **NOTES TO FINANCIAL STATEMENTS**

FOR THE YEAR ENDED JUNE 30, 2021 AND THE SIX-MONTH PERIOD ENDED JUNE 30, 2020

### 13. SUBSEQUENT EVENTS

Management has evaluated all events or transactions that occurred after June 30, 2021 through June 22, 2022, the date that the financial statements were available to be issued. During this period, there were no material subsequent events requiring disclosure, except as follows:

 The Friends applied for and has been notified that PPP loan amounting to \$141,100 has been forgiven on November 30, 2021. See Note 7 for more information.