

Call for Proposals for Food and Beverage on Governors Island 2019

Questions + Answers

- What are the expected/required hours?
 - Operators have the choice of being open Friday-Sunday or Monday-Sunday. Governors Island's public hours are 10am-6pm on weekdays and 10am-7pm on weekends. In 2018, the Trust for Governors Island extended evening hours until 10 pm every Friday and Saturday from Memorial Day to Labor Day; the Trust anticipates hosting late nights again in 2019 and food operators will have the option to keep their businesses open.
- Are there dishwashing stations available to vendors? What about refrigerated storage?
 - There is not a designated storage area for dishwashing or refrigeration. Operators are expected to keep storage and all necessary equipment on their proposed site. The Trust for Governors Island will provide water, electrical and sanitary connections.
- Can food vendors operate out of the interior of Liggett Hall?
 - The Trust for Governors Island is only making available the sites outlined in the Call for Proposals.
- Can we serve beer and wine?
 - Yes!
- Are food vendors required to be open during inclement weather?
 - Governors Island is open rain or shine and operators are expected to follow the Island's normal public hours. The Trust may consider exceptions in extreme cases.
- Our (one and only) truck has several commitments in May/June already lined up and we won't be able to operate on certain days. Is this problematic?
 - Under certain circumstances the Trust may allow vendors to suspend operations temporarily. This will be worked out on a case by case basis. Requests should be noted in the proposal.
- What happens if I'm not hitting the numbers/performing where I envisioned. Am I locked into a certain time frame to remain open?
 - The Trust requires operators to continue service through the end of the agreement term.
- What kind of power/energy will be available at the sites?
 - 200 Amps will be provided. If anything beyond 200 Amps or a specific connection is required, we can assess accordingly.
- When will the Trust make the schedule of programs/events/concerts for the upcoming summer season available?
 - A full calendar of events will be available in March or April of 2019.

- How have festivals and events impacted sales for food and beverage?
 - Events and festivals bring an influx of visitors to the Island. The Trust strongly encourages event producers to work with the Island's food operators to provide F&B service at these events.
- Can I keep my truck plugged in overnight?
 - Food trucks may plug in overnight. Please indicate in your proposal if you wish to plug in and provide the electrical requirements necessary.
- Can we pull ingredients from the urban farm and use them in the food we serve?
 - The Trust will gladly connect interested operators with the organizations working in the Island's urban farm for collaboration and sourcing ingredients.
- Will Governors Island provide vendors with an POS system to calculate gross percentage?
 - Governors Island will provide vendors with an approved list of POS systems. Vendors will be required to purchase such system and utilize for all transactions.
- Will Wi-Fi be provided to vendors to run an efficient POS system (without a monthly fee)?
 - Wi-Fi will be available for a monthly fee paid to the Wi-Fi provider directly.
- Can we have a list of the booked events on the Island with vendors contact information, so we can possibly vend at some of those events with our additional tent setup?
 - A full calendar of events will be available in March or April of 2019. The Trust strongly encourages event producers to work with the Island's food operators to provide F&B service at these events and will provide producers with a full list of contacts and catering menus.
- What are the designated delivery hours for suppliers/vendors?
 - In 2019, vendor vehicle access hours are Monday-Wednesday 7am-11am, Thursday-Friday, 7am-9:30am, Saturday-Sunday 7am-9am.
- Can you provide more information on ferry ridership statistics for Manhattan and Brooklyn ferry service?
 - Throughout the season, The Trust runs ferries on weekends between Brooklyn Bridge Park's Pier 6 and Governors Island's Yankee Pier. The City's NYC Ferry service also stops at Yankee Pier, with passengers arriving via the East River and South Brooklyn routes.
 - Last season, 71,000 passengers arrived via Governors Island Brooklyn ferry service, with an additional 41,000 arriving via NYC Ferry. On weekends, 32% of visitors arrive to Yankee Pier vs. 68% arriving via the Manhattan ferry at Soissons landing.
- Would operators be able to market their site for buyouts/private events?
 - Non-mobile operators interested in hosting events within their site are welcome to include a description of their plans for a buyout/private event program in their proposal.

If approved, operators will be able to book events directly. Approval from the Trust will only be required for events outside of the operators' standard hours or after the Island's public hours.

- What are the liquor license requirements?
 - Vendors are expected to obtain on-premises license to serve alcohol on Governors Island.
- What are the Department of Health requirements?
 - Vendors are expected to obtain one of the below permits from DOHMH to operate on Governors Island:
 - food service establishment permit
 - temporary food service establishment permit
 - mobile food vending license (seasonal or not)
- Are vendors permitted to serve beer directly from cans or are they required to pour into plastic cups?
 - Drinks can be served in either cans or recyclable/compostable plastic cups.
- Does the Trust provide waste/recycling collection or are operators expected to work with an outside service?
 - The Trust will provide receptacles in public areas for customers to dispose of waste. Operators are expected to separate back-of-house waste into four streams and use proper bags that will be provided by the Trust. There are no fees associated with regular waste collection however the Trust reserves the right to fine for failure to comply with the Island's waste management requirements, detailed in the permit agreement.
- What is the source of the potable water GI providing?
 - The potable water provided by GI is sourced from Brooklyn and is New York City water.
- How are operators expected to dispose of waste water?
 - The Trust will provide a water and sanitary/sewage hook up on site, all waste water can be disposed vis the sanitary line provided.